ANNUAL REPORT
2018-19

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Our Vision
To achieve a knowledge-driven and an economically empowered society.

Our Mission
To promote grassroots social innovations, volunteering spirit, active citizenship and social leadership among the youth of the nation.

Core Values
- Being responsible
- Being honest
- Being transparent

We have Only One Passion......The Rise of a Great Nation.
Directors’ Message

Nirmaan organization, was formed in BITS Pilani Campus in Rajasthan in 2005 as a “Social Club”. Mr. Mayur Patnala along with his like-minded batch mates, when saw the level of poverty among the families living around the University campus decided to do whatever possible from their end to help the children/ students living in the vicinity, so that their dreams are not shattered, more importantly with the idea that the children should continue their studies without any break.

The group started with voluntary donation of one rupee per day and one hour per day to help the children with their studies. Since then, during the past fourteen years the organization has grown to 800+ volunteers and 200+ full-timers, and is impacting one million lives be it students, youth, women or farmers.

During this journey the organization has focused on 3 major community components of development work, viz Education, Employability and Give Back.

Our achievements in the above-mentioned areas are detailed in this annual report. Currently the organization has embarked upon impacting next one million beneficiaries in a much shorter span.

Looking forward to a great new year ahead.

(Mohammed Abdul Waheed).
Letter from the Team

Dear All,

It gives immense pleasure to team Nirmaan to publish its 2018-19 annual report. The report is an effort to document the team spirit, effort and support of people who have passionately dedicated themselves for the mission of raising a developed nation. Inspired by Dr. A.P.J Abdul Kalam and Vivekananda’s ideology, from 2007 till date the organization is serving the cause of nation’s rise with the aim that with each passing year the team will reach out to more and more people and serve them to the extent possible.

With the team of 200+ full-time members, the support of 35+ CSR partners, 800+ volunteers, we have implemented 12 flagship programs in 8 states (Telangana, Andhra Pradesh, Karnataka, Goa, Maharashtra, Chhattisgarh, Rajasthan and Kerala). Through 17 projects we are supporting 10 lakh + women, children, youth and farmers in the fields of education, Skills Development & Entrepreneurship and social leadership.

We want to draw your attention to the underprivileged sector, who equally deserve to enjoy the basic privileges. “A helping hand being lend when most needed” can give someone a happy and secured future. We are inching steadily towards our goal each day and are glad to share that the efforts we are making are recognized by people and authorities.

With the spirit of optimism, vision of serving and collective effort of all let us begin the countdown of Nation’s Rising. 3….2…..1 Chak De!!!
Genesis

Driven by the idea of serving the underprivileged students a group of BITS Pilani students initiated the voluntary efforts to serve the needy from the lower strata. Where people hesitate to tread their steps towards service they started reaching out to local villagers and teaching the children of mess-workers and construction laborers.

One day, Kashiram Ka, a regular visiting Rikshawala didn’t appear in the gathering. Worried by his absence, the students decided to visit his home and ended up with an epiphany on the conditions of life in the village of Pilani. The Riskshawala had met with an accident and was bed ridden. Their condition was that dismal where it was even difficult for them to afford medical care and food. They were conditioned to eat stale Roti that was cooked days ago and the girl child had to drop out to help her mother in day to day chores.

Touched by the same the ignited hearts felt that something needs to be done to change the current scenario of the underprivileged. This encounter instilled in the students the spirit to serve all and indeed motivated them to explore deeper on one’s responsibility for a better tomorrow for all, irrespective of the socio-economic strata they belong to. The spirit became concrete as they pledged “We have only one passion, the rise of a great nation.”

Coming back to the campus, the group announced a meeting for those who wanted to contribute to the Nation. It was pleasantly surprising to see that 150+ students dropped in for the noble cause. This made the group realize the very fact that they are NOT ALONE.

The students contributed their efforts and continued the service even after graduation. The graduates who got placed across India in various MNCs continued to dwell the Spirit in their hearts. The vision of serving the underprivileged was continued by each one of them and they identified various initiatives in and around their respective locations and thus, formed Chapters, inspired colleagues, raised funds and started volunteering during weekends.
Thus, ‘My India’, a humble passion driven initiative by a group of 6 students evolved as ‘Nirmaan’ in 2007 as a Registered Society with the motto ‘We have only one passion, The rise of a Great Nation’ and grew multifold, with the financial and moral support of people from various walks of life viz Philanthropists, Technocrats, Artists, Entrepreneurs, Social Activists, Social Science Experts and last but not least Funding Partners.

**Impact in Figures**

<table>
<thead>
<tr>
<th>Number</th>
<th>Program Name</th>
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<tr>
<td>29,194</td>
<td>• SCHOOL ADOPTION PROGRAM</td>
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<tr>
<td>5,526</td>
<td>• DISRUPTIVE DIGITAL INTERVENTION</td>
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<tr>
<td>380</td>
<td>• NATIONAL SCHOLARSHIP &amp; MENTORSHIP PROGRAM</td>
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<td>6,12,741</td>
<td>• VIDYA HELPLINE</td>
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<td>4,599</td>
<td>• YOUTH EMPLOYMENT PROGRAM</td>
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<td>2,381</td>
<td>• AVANTI (WOMEN LIVELIHOOD ADVANCEMENT PROGRAM)</td>
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<td>4,422</td>
<td>• NATIONAL DIGITAL LITERACY MISSION</td>
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<td>2,200</td>
<td>• YUVA DISHA-EMPLOYMENT HELPLINE</td>
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<td>14,080</td>
<td>• SUSTAINABLE AGRICULTURE &amp; FARMERS’ EMPOWERMENT</td>
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<td>11,507</td>
<td>• STUDENT CHAPTERS</td>
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<td>4,795</td>
<td>• DISASTER RELIEF</td>
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A Snapshot of Nirmaan Initiatives

Scalable Interventions at Grassroots in association with Communities, Corporate and Government

- **Education**
  - School Adoption
  - Scholarships and Mentorship
  - Vidya HelpLine

- **Employability**
  - Youth Employment
  - Women Skill Development
  - Yuva Disha (Employment HelpLine)

- **Social Leadership**
  - Student Chapter
  - Volunteering for All
  - GiveBack

Other Initiatives
- National Digital Literacy Mission (NDLM)
- Sustainable Livelihoods to Farmers
- Disaster Relief and Rehabilitation
Life-Cycle of Interventions

- Train
  - Detailed Need Assessment Survey
  - Market Oriented Courses
  - Internal Assessment
  - Certification
  - Partnerships with experts/industry

- Transform
  - Job Counselling
  - Community Relevant Awareness
  - Life Skills/Work Readiness Trainings
  - Motivational Sessions

- GiveBack
  - Encourage Trainees to contribute back to society
  - Community Volunteering in nearby areas
  - Mentorship to next batches

- Triumph
  - Career Progression Awareness
  - Job Placement Support
  - Interview Preparation
  - Placement follow-ups
Interventions & Impact

Education

School Adoption Program

Nirmaan School Adoption Program (SAP) has been working with a vision, “Every Child has access to Quality Education”. We adopt Government Schools in vulnerable condition and turn them into Model Schools and thereby ensure:

➢ Increase in Enrolments
➢ Decrease in Dropout Rate and Absenteeism
➢ Improve the Academic Standards of the Children

We aim to achieve these goals through various interventions falling under 3 focus areas.

➢ Build basic Infrastructure, Resources & Capacity Building
➢ Holistic development of every child
➢ Increase Community Participation

“Nirmaan is working in 50+ Schools in Telangana and Andhra Pradesh with the support of CSR Patrons and Expertise Partners. 100+ government schools have been adopted in 6 states across India.”

Nirmaan in association with its CSR Partners facilitated developmental activities in the government schools. The impact achieved in the span of 6 years is magnificent. Our areas of work encompass various developmental activities.
**Basic Infrastructure Support**

- No Teachers Shortage
- Clean and Separate Toilets
- Safe Drinking Water
- Classrooms with Basic Amenities
- Good Building and Safe Playground

**CLASS Framework**

- C - Quality **COMPUTER** classes through Digital Lab
- L - LANGUAGE Proficiency through **English Lab & LIBRARY**
- A - Encouragement to **ARTS**
- S - Adequately equipped **SCIENCE LAB**
- S - Focus on Physical education and **SPORTS**
1) Academic Development
As per the RTE 2009 Learning norms, NCERT Guidelines and ACER Survey report 2014, the learning gaps in the children is the most critical problem faced by Government Schools in wake of multi-level multi-grade conditions. New enrolments are placed in grades as per their age, not standards. A child in Grade 6\textsuperscript{th} - 8\textsuperscript{th} exhibits performance of a child in Grade 3 or lower. This demands innovative programs, and Nirmaan designed a sequence of programs to ensure a child receives support system for a holistic development. The programs are implemented by dedicated Academics Coordinator supported by our CSR Partners.

a. Accelerated Learning Program

Nirmaan introduced Accelerated Learning Program (ALP) in 2012 with the support of CSR Partners. The program has evolved into a comprehensive module that has 2 levels.

- The Basic Level facilitates children to acquire basic 3Rs (Reading, wRiting & aRithmetic) up to Grade 2 Level in 60 Days – Daily 1 Hour sessions within School (This Program is conducted by Nirmaan teachers)
- Advanced Level will help a child grow up to Grade 7 Level in Math, English and Soft skill training (as per NCERT Standards)

Prior to the implementation of ALP, 365 out of 683 children from Standard 6th, 7th & 8th could not read, write or do four basic Math operations. In 2018-19, the focus on the 3Rs was emphasized. Under ALP, the students are trained in the following:

- Communication skills (Interpersonal)
- Behavior and Body language
- Communication in English with friends and Teachers
- Active participation in Sports and Volunteer activities
- Good performance in 3R’s

**Impact:** All 365 students, upon implementation of ALP can Read, Write and do basic Math operations.
b. Full- Time teachers/ Academic volunteers
Owing to the progressive increase in the strength of the school, new teachers were appointed in various schools. The new appointees, apart from helping in core subjects help in conducting 3Rs program for standard 6th, 7th & 8th students.

**Impact:** Teacher to Student ratio 1:40

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c. SSC Program
As per the RTE Norms Students can’t be denied with admission in whichever month they join (in the wake of rampant migration in metropolitan cities), irrespective of their academic standards. Post SSC Results in 2016-17 (63%), School staff requested for Career counselling and All in one’s in CCE methodology for 10th students.

- Nirmaan initiated SSC Foundation Program in 2015.
- Conducted SSC Career counselling to 160 students
- Distributed All in one's to 160 students and catered both sections (English and Telugu Medium)

**Impact:** 2018-19 pass percentage is 83% which shows a considerable growth from 2017-18 when it was 66%

Nirmaan organized Comprehensive Career guidance workshop for Class 10 students with the help of sister-project Vidya Help Line (VHL) where students were exposed to 200+ professions, the helpline facility through which they can receive Tele-Counselling, and a career handbook.
d. Child-level tracking
To ensure the growth of every child through this program, child-level tracking is done on academics and regularity parameters.

2) Infrastructure Development
Child Psychological Sciences and the educational reports (viz., RTE 2009 and ACER 2014) claim that a child’s well-being and non-cognitive outcomes are influenced by the school’s infrastructure. Implications also revealed the impact of lack of infrastructure variable among different children. Nirmaan School Adoption Program’s infrastructure development focuses on building the school environment to facilitate safe & secure compound and learning space, basic amenities, physical comfort in classrooms, ICT learning etc., thus, empowering school management/ teachers to deliver. Since adoption, Nirmaan along with the CSR Partners provided Toilets, purified drinking water, Safe & Secure School compound, renovated Classrooms, built new classrooms, Computers Labs, Science Labs, Libraries,

IMPACT

* In ZPHS, Kothaguda solar plant and UPS Batteries were installed to decrease the electricity bill of the school and thereby helping in expenses management.

* Contributing towards safety, security, cleanliness and hygiene, Nirmaan has extended support through CCTV installation, iron mesh fencing, providing Housekeeping staff, security guards to the schools.

* Research has shown that India’s vast underprivileged population lack access to basic sanitation and even minimum awareness of hygiene. In regards to this much work has been done to build separate toilets for girls and boys.

* In Papireddy Colony MPPS, Wall Painting, setting up kitchen & Dining Hall was done to support infrastructural development.
drinking water platform, Plantation with Tree guards Fencing on Compound wall, Water plant maintenance, School maintenance etc.

3) Holistic Development of Every Child

Career counselling session:

Generally, students make career choices seeking suggestions of parents, relatives and friends without understanding their interest and capacity. To ensure students make apt career choices Nirmaan has conducted career counselling session for 10th grade English and Kannada medium students of DMM High school, Dommasandra, Bangalore on Dec 3rd & 4th 2018.
Venugopal Reddy, who is a student of Class VIII, ZPHS Manikonda, says:

I didn't know how to operate computer in my previous school though we had a Computer lab. I joined this school in Class 7. Now I got an opportunity to learn about computers and also to do practical.

When I entered the lab, I was surprised to see the setup. It gives the Experience of Corporate Office. I felt really happy; real time practical on computer gives me more happiness and satisfaction. Now I am able to work on the computer. I learnt Drawing in MS Paint, prepared documents using MS word and learnt MS Excel. Excel is so exciting, I did basic arithmetic calculations. And also, I did many projects using the internet for different subjects. Thank you for giving me this golden opportunity.
National Scholarship & Mentorship Program

This initiative was taken with a vision that Every student gets able guidance to pursue High-School/ Graduation. The program ensures every student gets adequate financial and mentoring support to pursue the education of his/ her choice. We identify the meritorious but financially constrained students to provide partial/ full financial assistance and mentorship through workshops, career counselling and interactions with professional mentors; finally, hand holding students to start earning livelihoods and “give-back” to the scholarship pool.

380+ Scholarships are awarded till date.

Impact: In the year 2018-19, 60 students were awarded scholarships for pursuing higher education of their choice.

Vidyta Helpline (VHL)

Vidyta Helpline is one of the flagship projects of Nirmaan started in 2010 with a focus on career guidance to economically backward students and dropouts, especially from rural areas, enabling them to make effective educational and career choices, thereby helping them achieve eventual economic empowerment.

As on 31st Mar 2019 Vidya Help Line has benefitted 8,30,000+ students/dropouts through various interventions such as Tele Counseling (7,20,000+ calls), Career Workshops (8500+ Schools and colleges), Train the trainers etc., and has been operational in the states of Telangana, Andhra Pradesh, Odisha and Assam.

The project has received various awards from organizations such as Vodafone, NASSCOM Foundation, US Consulate etc., with a theme of solving social problems innovatively through moblies and technology.
Vidya Helpline was started with a vision “Every student to obtain excellent guidance and appropriate ways to obtain monetary support to pursue the right education of their choice.”

1. **Tele Counselling** – A toll free number (1800 425 2425/7/8/9/2) to provide authentic and complete information to students in the categories of careers, courses, vocational and job-oriented courses, open education, scholarships etc. We addressed 7,20,000+ queries till 31st March, 2019.

**Impact:**
- Through Tele-service toll free number VHL has answered **1,33,518 calls** and also run a dedicated line for RMSA attending 1,668 calls for 2018-19.
- Voice and Text Messages - A grand number of **7,86,813** voice and text messages have been shot out during 2018-19.

2. **Career Counselling workshops** – It is a three-visit workshop model to make the rural students DREAM BIG by motivating them through videos and inspirational stories and exposing to career opportunities like nursing, paramedical, vocational along with professional courses like Doctor, Engineering etc.
3. **Career Saathi Program** -- This program aims at focused and sustained support for 3 to 6 years to meritorious students hailing from socio-economically underprivileged backgrounds ultimately leading to employment. We have 5 cohorts with 134 Students supported through mentoring, capacity building camps and other programs.

**Impact:**

- We have organized 8,500 sessions, reaching out to 3,50,000+ students so far.
- VHL has assisted 32,177 rural students by conducting workshops in 537 rural government high schools in the year 2018-19.
4. Motivational Sessions:

For the year 2018-19 we have conducted 7654 workshops in 81 Centers of Bhadrachalam, Telangana.

Life Skills and Career Guidance Workshops:

A program on Life Skills and Career Guidance has been conceptualized by the Commissioner of School Education, A.P. in 2018-19 for assisting the students of 9th and 10th class covering various topics related to Life Skills, Career Guidance and Self Assessments. The Program is to help each student to develop as an individual in his/her own right to make choices and set goals on the basis of his/her strengths and also acquire some life skills required in achieving the goals.
The project has been successfully implemented in all the districts and reached 7.59 Lakhs children from 5,351 schools across Andhra Pradesh with the mission to provide quality Life skills and Career Guidance studying in Govt. Schools.

A full fledge training been provided on Key topics as follows:

- **Life skills** – Self-awareness, Goal setting in Career, Family, Health & Community, the Importance of skills of Leadership & Communication skills, Time Management, Stress management etc.,

- **Career Guidance** – How to choose a career, Psychometric test (9th Grade), 40+ Careers information, Scholarships, connecting Career with Nations growth etc.

**Talaash App** - Our team has developed a Search tool for Scholarships, College Admissions, Training Institutes, Entrance Exams, Hostels and more for easy access to students.
Impact:

- Distributed 37,250 books to students serving Tribal Welfare & Social Welfare.
- Provided 7,654 Motivational Sessions in Telangana Schools
- Delivered 2,20,315 Life Skills and Career Guidance Sessions to Government students in Andhra Pradesh
- Train the Trainer (TTT) program done to 554 teachers, trainers. 250 MBNR teachers, 170 RMSA team, 84 IBM Employees and 50 Social Welfare
Impact story

Abhishek is from Karimnagar District. He is a Swaeroes student. His parents are farmers. He has completed Intermediate, from TSWREIS Medipally securing 71%. He was interested to do Integrated PG, so he called VHL toll free number to know about it. With the help of TSW toll-free number, he got detailed information about KU-PGCET notification including application procedure for Integrated PG course, examination procedure, counseling dates, relevant documents required for counselling and dates of web options. He applied for it and got a seat in Integrated M.Sc. (Biotechnology) Kakatiya University Warangal.

“I had also applied for Swaeroes admissions for grade 5 for my sister Vanisha with the help of VHL toll free services. VHL counselors have given me detailed information on application procedure, syllabus and counselling process. My sister got seat in class 5 in TSWRIES Narmala Gandhara Mandal. Presently, my sister is studying in class 10 in TSWRIES. My parents are immensely happy and express their gratitude towards VHL. If VHL services were not there, I had to travel 10 km to avail the internet facilities. It was not only convenient but also cost effective”, says Abhishek.

Disruptive Digital Intervention (DDI)
[Signature Program of HYSEA with NIRMAAN as the Implementation & Knowledge partner]

The program is implemented with a vision to provide a motivating and encouraging environment for Government High School students in Urban and Rural areas of Telangana. The objective of the program is to provide Computer Education to the students of Government High Schools so that the children will be able to use the computers as the secondary source of learning while teachers being the primary source.
We have established 13 digital labs in Rural and Urban Telangana with the support of 8 corporate donors. Total no. of beneficiaries is 5500. Districts covered: Hyderabad, Rangareddy, Siricilla, Siddipet, Vikarabad, Medchal.

**29 Govt. Schools have been adopted in Telangana and 10,000+ high school students have benefited so far.**

HYSEA in partnership with Government of Telangana and Nirmaan as the nodal NGO partner proposes to establish Digital Labs at Government High Schools which have supportive school managements and good students’ strengths.

This program includes setting up the complete computer lab along with appointing a fulltime trainer to help students not only to improve their skills but also to learn new things regularly. The main motto is to make all the students know how to operate the system with ease thereby making them competent.

Installation of complete Digital Lab has been done in 8 schools in Telangana and Andhra Pradesh. The activity includes installing systems, projectors, surveillance cameras, UPS, and a full-time coordinator. The curriculum covers basic computer knowledge, along with MS Office suite.

**DDI IMPACT REPORT**

We measure the impact of students by dividing them into three levels by conducting regular assessments.

- Beginners, students who are scoring less than 35% of the marks.
- Progressing, Students who are scoring more than 35% and less than 60% of the marks.
- Performing, Students who are scoring more than 60% of the marks.
Impact: In 2018-19, 5526 students across 8 Govt. High-Schools in Telangana have been benefited through this program.

- **Digital Lab at KGBV, Vikarabad**

DDI (Disruptive Digital Intervention) digital lab was inaugurated in KGBV (Kasturba Gandhi Balika Vidyalaya), Vikarabad on 20th June 2018 with the support of “Syniverse”. Students were provided fully equipped computer lab with 15 computers with internet, Projector and one full time computer trainer to enhance their digital skills for growth.

The lab was inaugurated by the chief guest Mr. Paresh Shah, Vice President, Syniverse and Collector, Mr. Omar Jaleel. The Co-Founder of Nirmaan, Mr. Mayur Patnala facilitated the event. The students were motivated to learn and grow.
Digital Lab at ZPHS, Annojiguda

DDI (Disruptive Digital Intervention) digital lab was inaugurated in ZPHS, Annojiguda on 17th July 2018 with the support of “Infosys (Mamata Trust)”. Students were provided fully equipped computer lab with 13 computers with internet facility, Projector and one full time computer trainer to enhance their digital skills for growth. The Co-Founder of Nirmaan, Mr. Mayur Patnala facilitated the event. The lab was inaugurated by chief guests, Ms. Manisha Saboo, AVP and DC head of Hyderabad SEZ and Mr. Raghu Boddupally, AVP and DC head of Hyderabad STP. The students were motivated to enhance their digital skills for future growth.
Testimonial

“This Digital lab is very much useful. We are not only gaining computer knowledge (how to operate computers, MS word, Excel, PowerPoint, surfing the internet), but also watching motivational videos and Speeches etc. It has also helped us to improve our English. We are interested to learn many new things which would be helpful in our future. We are very thankful for providing us this opportunity,” says Anupriya Srivan, a student of ZPHS THADKAPALLY.

Skills Development & Entrepreneurship

Youth Skill Development Program/Youth Employment Program (YEP)

The program was initiated with the vision that Every youth to get an opportunity to stand upon their own feet. The goal of this program is to train and place unemployed youth from underprivileged communities as per market requirements and help them to achieve their career goals, thereby paving the right pathway for better future and improve their quality of life.

The program runs through 8 centers in Telangana, Andhra Pradesh and Maharashtra. 9000+ students graduated from various centers and 5000+ are placed.

Based on the Three-tier empowerment model “Train, Transform, Triumph”, the program aims at empowering the youth by training them in various skills, Communication, Technical, workplace readiness thereby making them employable and finally placing them in suitable jobs.

Under this program, in various centers across Telangana, Andhra Pradesh & Maharashtra, youth from socio-economically underprivileged communities are selected through interview and counselling process, they undergo training in various domains and are finally placed at the end of the cycle. The courses offered under
YEP are ITES, TALLY ERP-9, WMA, Advanced Communication & Soft skills training and WPR sessions being an integral part of all courses.

**Impact:** In 2018-19, Nirmaan along with its CSR partners has trained and placed 1504 candidates, with an average monthly salary of approximately Rs. 12000/- thereby making differences in their lives.

**Impact Stories**

B Yamuna completed B Tech in 2018. He got to know about Nirmaan – Tech Mahindra Foundation training center from one of his faculty members and he joined the Web and Mobile Application (WMA) training course for 3 months. After 3 months of training, immediately he got job in TCS Pvt ltd as an Assistant System Engineer-Trainee with a Salary of **3.5laks per annum**. He thanks Nirmaan and Tech Mahindra Foundation for all the support.
P. Ramu: Hailing from a small village, I dreamt of working for an MNC one day. ‘My father is a farmer and my mother is a homemaker. I completed my Diploma but had very poor Communication Skills. Despite the hardships in life and at home, I was a happy person. Tough financial condition and pressure to support my family has nipped my dream even before they could blossom. I lacked good English-speaking skills and also did not have the skills required to progress in the industry. My brother told me about Tech Mahindra-Nirmaan SMART center where they are offering free computer training & English-speaking courses.

The various skills acquired at the center had helped me fit in my workplace. By sheer grit, determination and with the right training and guidance from the facilitators in Nirmaan-Smart Center, I was able to overcome my fear and weaknesses. This institute offered me skills with a portion of determination and passion. At present, I’m working at LUCID Medical Private Ltd. for a monthly remuneration of 15k pm. I am happy and thankful to the management of Tech Mahindra-Nirmaan Smart Training for the wonderful opportunity.

“The depth of your struggle will determine the height of your success.”, says Ramu.
Exposure

Events during the reporting period at Nirmaan TMF, Kukatpally SMART center:

➢ Team Wells Fargo carried out a session on “How to improve Self-confidence & Skill Development techniques”.
➢ Personality development session by Mr. Ravindra Varma (HR Consultant – CEO – Formula HR)
➢ K. Shiva (Project head, TCS technologies USA)-Necessary techniques of programming.
➢ Google team of Volunteers enlightened the students on interview skills.
➢ Flipkart (HRBP-Samuel Jose) explained various aspects of E-commerce and job opportunities in Flipkart with a special emphasis on 5’S methods.
➢ Mr. Sreekar Reddy Vakety (Sr. Sales Manager) took a session on Sales & Marketing- Procedural skills, importance of retail sector, growth in sector, financial freedom, etc.

Events during the reporting period at Nirmaan TMF, Ameerpet SMART center:

➢ Mr. Rakesh came to our Ameerpet SMART center and shared his experience in interviews and gave motivational speech.
➢ Mr. Kanaka Raju who has 15 years of experience on Web designing came to our foundation and shared his experience and explained about trending technologies.
➢ JavaScript session on website development was conducted by Mr. Shanmukh Shashank for WMA Students.
➢ Mr. Rakesh who is working on Artificial Intelligence in GOOGLE came to our SMART center and gave basic information on Artificial intelligence.

Events during the reporting period at Nirmaan TMF, Vizianagaram SMART center:

➢ The trainees attended MAHA JOB MELA at Aditya College, Gopalapatnam on 27-04-2018.
➢ The trainees attended MAHA JOBMELA at NSDC Center, Anakapalli on 04-08-2018.
➢ The trainees participated in Swachha Bharat event on 01-10-2018 and 02-10-2018 along with Tech Mahindra Employees.
➢ The trainees attended MAHA JOBMELA at St. Alloysius College, Auto Nagar on 24-04-2018.
➢ The trainees attended MAHA JOBMELA at Employment office, Kancharapalem on 02-11-2018.
➢ Canopy Setup at RAMNAGAR Area on 27-12-2018.

Women Skill Development Program (AVANTI)

The objective of this program is to economically empower women from underprivileged communities by providing Skill training in vocational trades and supporting in economic empowerment through Job placement and Business setup.

Women, considered as the inferior gender still lack the privilege of formal education in many parts of our country. This becomes the major barrier and reduces their scope of employability. The illiterate and semi-literate women face difficulties in finding meaningful employment.

Nirmaan initiated “AVANTI” with the motto “Every Woman to have an equal opportunity to lead an empowered life” and presently runs 5 centers across 3 states i.e. Telangana, Andhra Pradesh and Maharashtra to provide Skill training in vocational trades and support in economic empowerment through Job placement and Business setup.

The various courses offered under this program are Beautician, Tailoring, Maggam Work, Basic Computers, DCP (Detergent, Cleaning Agent and Pain Relief Balm), Jewelry making, Paper Bag making, etc. In addition to this, regular workshops are held at the centers to help the ladies face everyday life challenges. Exposure visits are organized frequently to provide them better understanding on the market trend.

This program has proven to be a ray of hope for these women as by undergoing this training they feel empowered to make some differences in their lives and become economically independent.
Women undergoing various skills training at VTCs (Vocational training Centers).

Women engaged in learning Beautician courses

Women engaged in learning Basic computers

Silk thread bangles made by women trainees at VTC
Impact Stories

Amrutha Vani is a 37 years old lady. Amrutha was not privileged to have a formal education and thus, doesn’t know how to read or write. Her husband is a private sector employee and his earnings are meagre. She was in depression due to family issues. One day, she decided to do something to combat the unfavorable circumstances. She wanted to acquire a skill which would help her earn some money. During her search, she came across Nirmaan’s vocational training center, and based on her interest enrolled for tailoring course. Upon completion of three months of rigorous training she got placed in “Badhyatha Foundation”. Now she is earning Rs. 5000/- per month and feels immensely happy for being economically independent. She expresses her gratitude towards Nirmaan for the guidance and support.

‘Economic Rehabilitation of Women in Conflict with Law’ Project is a partnership between Nirmaan Organization, Synchrony Financial and Special Prison for Women, Chanchalguda for the economic rehabilitation of the prison inmates. The project started in Nov 2015.

The objective of this project is to impart marketable skills to women inmates so that they are able to find appropriate employment and entrepreneurial opportunities. The emphasis is on skill development of women aimed at imparting income generation capabilities such that they are economically independent and sustainable either during their term in prison or after their release.
In FY 2018-19, the project has been able to successfully train women inmates on various skills like basic tailoring, embroidery, beautician, baking cakes & cookies, silk thread jewelry and bag-making, etc.

**Impact**: 200 women prisoners were trained in various skills in 2018-19. We could also facilitate placement to three released inmates providing them a livelihood opportunity to stand on their own feet. During the pilot period Nirmaan has also taken various initiatives in forward linkages – marketing support, for the women. Through one such initiative, the women prisoners have earned about rupees 8000 for a production order.
Suresh
Ut-5320

I am part of Nirman training since past 3 years and obtained (8) certificates in various trades. I am so fortunate to be part of Nirman training. Outside I never even touched needle, but now I create new dress designs. I am proud to say that, all credit goes to all the Nirman trainers for being so patient with me & giving me space & materials to learn & develop my skills.
I am glad & heartily thanking Synergy financial especially Vinit sir for all his support because without that support, it could not be possible.

I beg to Synergy financial to keep their support as to enable many other people in future as well. I am glad to say that I was also given opportunity to be a trainer (Beautician) and to teach other women.

I would like to add that inside the prison Nirman training center is like home away from home, here we are not Under-trial's convicts but an individuals. we are free to express ourselves and improve our skills. We get so much of peace of mind here apart from skills.

Post my release, I would like to have my own training center in Delhi & Patna as to enable me to pass the skills to other needy women which I have learnt here.

Thanking you
36

"36"
Threads of Hope - Social Entrepreneurial venture

The vision being Every woman to have an equal opportunity to lead an empowered life we aim at providing a platform to underprivileged women to design, manufacture and market their products and earn a decent livelihood.

As part of our mission, we place high importance on women empowerment and have taken the route of social empowerment of women through economic independence for our programs meant for women beneficiaries. Our Vocational Training Centers for women provide them training in various market demanded skills along with livelihoods support for getting placed in jobs or setting up their businesses.

Taking this process one step further, we have re-initiated our 'Threads of Hope' initiative this year. Threads of Hope provides a platform for underprivileged women to create, promote and market various hand-made products and become Economically Empowered. In this initial phase, we have setup a production unit in Borabanda, Hyderabad where we are producing different kinds of bags, candles and jewelry. In future, we are planning to expand to other products. Our products represent:

- Quality
- Affordability
- Eco-friendly
- Swadeshi

As an inception activity, Stalls were set up in Corporate Offices to display the various handmade products (clothes, jewelry, home decor items). We are also exploring opportunities to collaborate with other like-minded organizations to support more women through marketing and distribution of their products.
Nirmaan employees at TOH Stall

Hand-made products on display
National Digital Literacy Mission (NDLM) Scheme has been formulated to impart IT training to 6 crore people, including Anganwadi and ASHA workers and authorized ration dealers in all the States/UTs across the country so that the non-digital citizens in the age group 14-60 years are trained to become digitally literate. The initiative was taken aiming to enable them to actively and effectively participate in the democratic and developmental process and also enhance their livelihood.

The target is to empower at least one person per household with crucial digital literacy skills by imparting the NDLM based curriculum to people aged 14-60 years, thereby taking forward Govt. of India’s vision of a Digital India by promoting e-governance and transform India into a connected knowledge economy.

It aims:

a) To empower communities with capacity building and training programs and make them digitally literate using ICT as an outreach platform.

b) To create an opportunity for collaboration of industrial bodies to enhance digital literacy in the country.

As a part of the digital literacy initiative, Nirmaan Organization along with NASSCOM Foundation with support from Colruyt has set up an NDLM center in Borabanda, Hyderabad. The aim is to strengthen the Government’s mission which aims to empower at least one person per household with digital literacy skills by 2020. During the training period, beneficiaries learn about mobile phones, tablet and computer applications,
the individuals are also coached on how to use computer programs. Other things like using the internet to make bill payments, book train & bus tickets, communication using Twitter, Facebook, Skype and Aadhaar online services are also taught.

Presently we are working through two centers in Hyderabad & Bangalore and 4000+ people are trained in Digital Literacy.

Beneficiaries who are trained in National Digital Literacy Mission undergo an end-term examination and certification is done by NASSCOM foundation. NASSCOM Foundation has created an authoritative platform NexGen P3 portal for online examination of all people who have been trained on NDLM.

A certificate distribution ceremony was held at our NDLM Center for the students, who were successfully trained in NDLM and qualified P3 examination. 100 beneficiaries received their digital appreciation certificates.
Yuva Disha (Employment Helpline Program)

Yuva Disha aims to address the problems of unemployment in India by creating a centralized service model connecting job seekers to the existing career counselling resources, skill development centers and placement opportunities. The Project leverages toll-free helplines to connect with underprivileged youth and provide them with expert guidance on training and employment.

Yuva Disha was implemented to support unemployed youth (18-30 years) and bridge critical resource gaps through resource connectivity. It not only aims at providing customized career guidance and counselling to the youth but also in extending placement assistance.

Through this program, Nirmaan aims:

1. To provide and facilitate quality education to underprivileged children and youth and thus empower them with character and confidence.
2. To create livelihood opportunities to the financially/socially backward, yet motivated, unemployed people especially the youth.

Impact: NDLM project has made an impact on 1700 beneficiaries in the year 2018-19.
3. To promote social leadership among the youth through exposure to grass roots challenges, volunteerism, active citizenship, participative community development and implementation of social projects.

**YUVA DISHA HELP LINE NO: 1800-599-2426**

**Impact:** In the year 2018-19, Yuva Disha program made an impact on 600 beneficiaries.

**Sustainable Agriculture and Farmers’ Empowerment**

Owing to our vision to enhance Food & Nutritional Security for people & Income Security to farmers, thereby empowering farmers to deal with markets by organizing them into a Farmer Producer Organization called “Bhoomgaadi”. We have adopted an integrated approach of sustainable farming and a locally-relevant mix of non-farm livelihoods. This helps attain production resilience and diversification of livelihoods in order that rural households can cope with production and market risks. The key aspects cover domain interventions for enhancing livelihoods and productivity in an inclusive, participatory manner as well as initiatives to create and strengthen village-level institutions.

The project was initiated to help the small and marginal farmers from the tribal communities of Dantewada (Chhattisgarh) to earn a sustainable livelihood from the natural resources around them.

10,000 farmers from 125 villages of Dantewada are undergoing Organic certification and trainings in the field of sustainable agriculture with a team of 130 local youth. The government of Chhattisgarh has declared Dantewada as an organic district and it is the only district where no chemicals are distributed or promoted by any government agency. “Bhoomgaadi”, consisting of 2700 tribal shareholders has been formed which is connecting the markets in 40 cities with more than 30 indigenous varieties of paddy, millets, pulses. These efforts have been recognized by the government of Chhattisgarh as a successful case study for districts to adopt. The Center for Science and Environment (CSE) has considered this work as one of the best practices in the country to strengthen livelihoods of community through District Mineral Fund (DMF).
The government of Chhattisgarh has declared Dantewada as an organic district and it is the only district where no chemicals are distributed or promoted by any government agency.
Villages, 10,000+ Farmers and 40,000+ indirect beneficiaries have been impacted.

The erstwhile C.M. of Chhattisgarh Dr. Raman Singh releasing the brand “Aadim” of organic farmers of Dantewada

Mr. Ludru Ram Nag, a shareholder of Bhoomgaadi presenting Honorable President of India, Ramnath Kovind with the organic rice marketed by Bhoomgaadi under the brand “Aadim”

Annual Meeting of “Bhoomgaadi “ member Farmers, 4th Dec, 2018
**Give Back program (https://givebackindia.in)**

The phrasal meaning of “Give Back” is to contribute, to serve or to return. Nirmaan’s #GiveBack Campaign hence comes up with the central concept to help scale the impact of the organization by raising funds for the projects.

The Idea of this campaign is to build a movement where well accomplished leaders hailing from different professional backgrounds with the passion to work for the nation, build a movement as change agents/ catalysts.

The campaign aims to leverage upon the innate strong sentiment of every individual to #GiveBack to their Janmabhoomi and Karmabhoomi.

**Student Chapters**

Nirmaan with the objective to inculcate the ideology of “Giving Back to the nation” in students and facilitate the development of communities nearby to their college campus started Student Chapters.
Our Student Chapters:

**Buzz from Student Chapters**

The students across all the four chapters extend their support in the community development by executing a wide range of activities catering to the needs of children, women and senior citizens.

Nirmaan Organization had a very impactful year 2018-19 as all the student chapters have been very eventful and engaging throughout the year. It encompassed operations in the fields of Education, Health, Participative Community Development, Women Empowerment, etc. which includes Tuitions to the underprivileged children, arranging Health Camps, Food Clothes distribution in the communities, stationery kit distribution at schools, celebrating events at schools and nearby communities, visits to the old-age homes and orphanages, etc.
Hand Wash Campaign

Fundraising Campaign

Moments from “Evening of Joy”

Health Camp

School wall painting

Happy Street activities in progress - lemon on spoon race
Highlights

1. **Participation in Manthan, annual NGO Summit**

    BITS Hyderabad student chapter members got the opportunity to participate in the **Manthan, annual NGO Summit**, held on 27th Oct 2018.
Started with the aim to increase exposure and provide a platform to discuss and learn from the participating NGOs on various topics of relevance, the annual summit witnesses participation from both NGOs and student chapters of reputed colleges with similar issues and situations to handle. Manthan has led to the introduction of various new initiatives in our chapter over the past years, which in itself is indicative of its success.

Topics of great relevance in the current demographics like creating livelihood opportunities to preservation of cultural heritage were wholeheartedly discussed and debated upon. With participation from organizations with huge field experience, there was a lot to learn for the student chapter members.

2. **Joy of Giving Week**

Based on the theme “Turn the Frown Upside Down”, “Joy of Giving Week” or “Daan Utsav” or “Festival of Giving” is held in all the BITS Pilani campus every year, a unique, week-long festival of giving—money, time, skills or resources, thereby fulfilling people’s wishes. A plethora of events are held ranging from visits, clean up drives to fun filled activities. These events witnessed participation from all age groups. From children, students, faculty members, supporting staff, adults to the elderly, this week had something for everyone.

“Joy of teaching”: In this event kids from nearby slums and villages were taken to the BITS library, Sky Lawn and Gandhi Statue. BITSians, PHD scholars and Professors were invited to give small lessons to the kids. Director of BITS also took part in this event.

![Moments from “Joy of Teaching” day](image)
“Joy of Serving”, an event wherein the mess workers and students interchanged their roles as they experience the joy of serving the mess workers, housekeeping staff, security personnel, gardeners. Various fun activities were also conducted for their recreation.

Students at BITS Pilani serving meals to experience the “Joy of Serving”

3) "Ignite": the socio-fest

It started as an educational project to provide exposure to the kids from orphanages and other NGO homes, today it has turned into a three-day fest of joy and fulfilment. Every year around 350 kids from 15-20 different orphanages are accommodated in BITS Hyderabad campus. The event is held for 3 days, wherein various workshops, activities and programs for the kids of various age groups are conducted. Over the past 8 years over 3000 kids have benefited from this initiative Ignite’19 was held on 8th, 9th, 10th Feb 2019. It witnessed workshops from team “Toys from Trash” from IUCAA, Pune. Around 300 kids and 15 different orphanages participated in the fest, which received great support and appreciation from administration & community members of the campus.
4) **Udaan 2019**

On 23rd February 2019, the volunteers of Nirmaan successfully organized Udaan in association with Spree - the sports festival of BITS Pilani Goa Campus. Udaan is a sports festival for the differently abled children across various schools in Goa.

This was the third edition of Udaan since its inception in 2017. The event was organized for students with physical and mental disabilities. **Udaan 2019 witnessed participation of over 150 students from 4 different schools from Goa. It was held in collaboration with Special Olympics Association Bharat - Goa and Paralympics Association of Goa.**

The event took place in two phases. The morning session began with different categories of judo and in the afternoon session, fun games, activities and dance were a warm up for the children. Sports such as football, softball, bocce and athletics followed. The event came to its conclusion with the prize distribution ceremony. The ceremony was graced by chief guest Prof. Dr. G. Raghurama, director of BITS Pilani who conferred medals and certificates upon the winners. He praised the participants as well as the volunteers for making this event a phenomenal success.
UDAAN 2019

Udaan 2019: Participants brimming with joy

Snapshot from the 100m sprint

A Judo match in motion

Hearing impaired judo students along with their instructor

Soccer time
**Operation Sahaaya (Disaster Relief & Rehabilitation)**

August 2018 saw massive destruction in the southern state of Kerala due to torrential rains and the subsequent flooding in all districts of the state. Families affected by flood in these areas mainly include small farmers, daily wage earners, blue collar workers. When the floods came, people fled their homes with just the clothes on their backs. As the water receded and people started getting back to their homes, they realized that many of their belongings including documents, utensils, clothes have washed away in the water or completely damaged, in some instances, utilities and appliances were gone too. They were left with only bare walls.

Nirmaan, as part of our Operation Sahaaya, worked actively on flood relief for most affected villages, mainly in Thrissur & Ernakulam districts of Kerala. In these areas, govt. and individuals have supported with food items, we supplemented those efforts through utensils, stove, clothes etc. With relief kits, people were able to move beyond the basic survival requirements of ‘Roti, Kapada, Makaan (Food, Clothes and Shelter) and start to work on bringing their lives back to normalcy. With the support of ADP India, Gulf Oil and Vodafone India, we were able to distribute 3546 relief kits to families.

Additionally, we also worked in 10 schools in Ernakulam and Aluva districts to provide infrastructure support to government schools which were heavily damaged by the recent devastating floods in Kerala. Through this support, the school will be able to impart quality education to students in a conducive and safe learning environment. Depending on the needs of the specific schools, we took up activities like restoration of compound wall, toilets, classroom and office furniture, playground development, school uniforms, student stationery etc. This aid was provided to the following schools through the support of our donors. Through this initiative, we hope to have brought smiles on the faces of 1621 students in 10 schools.
Infrastructure Restoration of Flood Affected Government Schools, Kerala

Before: Many of the desks and benches had to be discarded, classrooms thus lacked sufficient furniture for seating students

After: 50 desks and benches have been provided which has helped school to seat 200 students

Before: The lower primary classes
Government Lower Primary School, HMT Colony, Kalamassery
After: Post support, the lower primary classrooms with educative wall paintings
Government Lower Primary School, HMT Colony, Kalamassery

Before: The floods completely damaged the front compound wall of the school and created uneven slops in entrance slabs and gaps in gates
Government Higher Secondary School, Kuttamassery

After: Constructed compound wall and repaired gates at both school entrances
Government Higher Secondary School, Kuttamassery
Testimonials

“In our time of need, this school received help from many good people & institutions. Two such institutions which helped the maximum in the rebirth of our school are Wells Fargo and Nirmaan Organization.”

- Mr. Sadath KA, SMC Chairman, GLPBS, North Paravur

“Our school is almost 106 Yrs. old. During the floods which occurred last year, the school, students and teachers, all faced the devastating consequences. With funding from Wells Fargo, Nirmaan Organization provided all facilities including desks, benches and other facilities needed for a school. I express my gratitude to Nirmaan & Wells Fargo for the same.”

- Ms. N V Chandraprabha, Headmistress, GLPS, Puthiyakavu

Keeping up With Technology

Technology Department has formally been formed in the month of November 2018 at Nirmaan. The main aim of the department is to bring in digital transformation to operations and technology led impact-based program design to all current and future projects.

With this in mind we have identified the following priorities:

1) Technology for streamlining organization operations.
2) Updating websites on a regular basis and also automating them.
3) Building automation tools for monotonous tasks.
4) Building portals/dashboards/mobile apps for running program operations smoothly.
5) Lastly building tools and systems for creating unique impact within projects.

In line with department goals we have worked on the following things:

1) Updating nirmaan.org and givebackindia.org websites.
2) Developed an android mobile application for Life Skills and Career Guidance Project for monitoring purposes. This app is used to collect raw data from ground and feed the data into a dashboard for real time monitoring.
Team Nirmaan attended NASSCOM Foundation CSR Leadership Conference on 19th June, 2018.
Winning Awards & Accolades
On 12th Dec 2018, The Government of Andhra Pradesh (GoAP), has selected Nirmaan as the Knowledge Partner to School Education Department and as one of the three partners to impart "Life Skills and Career Guidance Program" for 7.5 Lakh children studying in 9th and 10th Grades in Govt. High Schools of Andhra Pradesh. Nirmaan is implementing the program on-ground in 5 districts - Krishna, Vizianagaram, Anantapur, Kurnool and Kadapa, serving about 275,000+ students across 1949 Government High Schools.

- Nirmaan Vidya Help Line received Award from Bharata Vikasa Sangama in December 2018.

Volunteering at Nirmaan

Volunteering at Nirmaan includes:
1. Individual Volunteering
2. Corporate - Employee Engagement and Skill-Based Volunteering.
3. Internships - Engaging interns from reputed Institutes.
List of key corporates and institutions volunteered in Nirmaan:

- **JP Morgan’s “Leadership through Philanthropy” Program**

Total of 4 elite higher management members of the firm participated as consultants. The project objective was to define the Nirmaan Model and then design a strategy for scaling up the Nirmaan model inclusive of a framework, roadmap, and implementation plan to scale it in pan-India. JPM team contributed total of 460+ hours from July 9th to July 29th 2018. Their quality work will help in reaching an immeasurable number of beneficiaries as Nirmaan scales up its work.

- **Google Serve Volunteering and Creative Skills for Innovation Initiative**

Google engaged a total of 30 volunteers in the month of June 2018 across different projects of Nirmaan, contributing 60+ volunteering hours, creating a positive impact in the lives of 300+ beneficiaries. The activities were Origami for kids in schools, Health and Hygiene awareness and Self Defense sessions in the vocational training center, Mock Interviews to help build interview skills and confidence of beneficiaries in 2 different Skill Development Centers.
HMWSSB - GMITRA project

A survey was done by GMITRA team in coordination with Yuva Varadhi (sister organization of Nirmaan) on grievance redressal system and interaction with consumers through field visits and phone calls with an objective that a GMITRA must be able to understand the type of grievances present, consumer satisfaction on the redressed complaints, existing grievance redressal systems operations, issues in resolving, understand and act as a link between consumer, manager, Sections, Sub Divisions and Divisions. From June 11, 2018 to July 20, 2018, a total of 24 GMITRAs worked on 3rd Party Audit project and they reached 11,000+ beneficiaries.

Wells Fargo has been active in Employee Engagement through Volunteerism since the inception of the School Development Program for ZPHS, Kothaguda in 2012. 1500+ volunteers together created 3000+ hours of empathy reaching 5000+ beneficiaries.

List of activities
- Educational trip.
- Moral support to Underprivileged Women and given sessions on self-employment.
- Green School.
- Learning Sessions on basics of English & Math and career guidance to 9th students.
- Engaged with senior citizens in old age homes and engaged with children who are in an orphanage home.

Wells Fargo Volunteers at service
Nirmaan works with multiple partners – Corporate and Government.

Key partners include:
- Wells Fargo
- Tech Mahindra
- Synchrony Financial
- OpenText
- Liquid Hub (recently acquired by Capgemini)
- Building Blocks Group
- Government of Andhra Pradesh
- ABSYZ
- EPAM
- HSBC
- State Street

**Internships**

**List of Institutions who have sent their students to Nirmaan,**
1. Tata Institute of Social Sciences.
3. IFIM Business School.
4. Roda Mistry College of Social Work and Research Center, etc.

**Impact:**
- Worked with more than 15+ corporates through monthly, yearly and one-time employee engagements as corporate volunteers.
- More than 30 interns from various institutions have contributed their time for Nirmaan organization (4500+ volunteering hours).
- More than 1500+ volunteers both Individual and corporate have been engaged.
- More than 10,000+ hours of engagement.
- More than 10,000+ beneficiaries reached.
Impact Story

Miss. Anusai Dasari, student of Oakridge International School, Gachibowli, Hyderabad, has volunteered and done community service for 35 hours. She taught English and Mathematics to Grade 4 and 5 students in Zila Parishad High School, Khajaguda, Serilingampally, Hyderabad. She has created a positive impact in the lives of students and has become an inspiration in her community through her service which is greatly appreciated as it is necessary to fill-up the staff shortage at the government school.
## Financials

### Nirmaan Organization

**Balance Sheet for the Year Ending 31st March, 2019**

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<th>Liabilities</th>
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<th>Indian Funds</th>
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### NIRMAAN ORGANIZATION

**INCOME AND EXPENDITURE A/C FOR THE YEAR ENDING 31ST MARCH, 2019**

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<th>Total</th>
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<tbody>
<tr>
<td>Non-Specific Funds</td>
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<td>32011279</td>
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<tr>
<td>Interest Income on Savings Bank A/c</td>
<td>0</td>
<td>350137</td>
<td>350137</td>
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<tr>
<td>Interest on Fixed Deposits</td>
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<td>166244</td>
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<td><strong>30055777</strong></td>
<td><strong>32651350</strong></td>
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## NIRMAAN ORGANIZATION
### RECEIPTS AND PAYMENTS A/C FOR THE YEAR ENDING 31 MARCH 2019

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<tr>
<th>Receipts</th>
<th>Foreign Funds</th>
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<td>Deposits Received on Maturity</td>
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<table>
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<td>2000000</td>
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<tr>
<td>Loans &amp; Advances</td>
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<td>Bank Service Charges</td>
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### Non-Specific Funds

<table>
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### Closing Balance

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| Total                                  | 21172811 | 125546934 | 146719745 |

**Acknowledging Donors**

Our sincere thanks to-

- Tech Mahindra Foundation
- Microsoft Corporation
- HSBC
- RPG Foundation
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